The 7 Principles of Governance for faith based groups A Legal Guide

compiled by Steven Moe

A valuable addition to the governance toolkit considering the perspective of faith-based groups and providing a clear framework for thinking about the issues that affect them.

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Introduction

Governance for faith based organisations is not always the same as for other entities. In this guide we consider governance itself when looked at from the perspective of faith. We do this by identifying seven principles which we think will provide a framework for thinking about governance for those involved in faith based group.

This guide had its genesis as a paper at the Legalwise "Religion and the Law" conference held in 2021 which was written and presented by Steven Moe.

Faith based organisations have their own unique dynamic that can be distinguished from other "For Purpose" organisations. There has not been much written about it to support leaders of faith based organisations. This handbook addresses the unique nature of faith based organisations and provides practical recommendations for their governance.

In particular, we will be looking at issues such as:

- What are some of the usual legal structures where these boards operate?
- What are the key functions of boards of faith based non-profits?
- How does the legal framework affect these boards?
- What duties are important to keep in mind?
- What added dimensions shape governance?

To complement this guide, we have also prepared a "Governance Masterclass" and can provide the worksheets of that to anyone interested to share that with your boards. It can be a helpful tool to run as part of a strategy day or to educate new people joining a board. We also have set up a dedicated Information Hub which has links and information on topics that will interest faith based groups.

Our law firm has a particular specialty in this area and does a lot of work supporting faith based organisations with around 80 staff across four offices. We work with clients across the country and with 75 years of experience we can provide input for charities on property purchases and leases, structuring of new initiatives, disputes, employment, privacy and more.

Should you have any questions or comments about the topics in this guide feel free to reach out.

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Cover photo: Ōtautahi Christchurch Transitional Cathedral, by nic chi on Unsplash

Setting the Scene

Before we get into a discussion of the principles let's set the backdrop by considering a few of the statistics regarding faith based organisations, what they actually are and common legal structures that are used. This will allow for us to have a sense of context on why governance is important. We have already written a 60 page guide for Churches so look at that for a lot more detail on legal structure options and key things to consider when setting up a charitable entity – we won't repeat it all here (accessible for free here).

What are faith based organisations and how many are there?

In Aotearoa New Zealand there are approximately 115,000 Not for Profits, with around 28,000 being registered charities. If you do the maths on that, consider how many people will be involved in governance roles. The latest statistics show that there are literally hundreds of thousands of volunteers inputting each week to advance the charitable purposes of these groups.

Of the 28,000 registered charities, around 8,000 are listed as advancing religion with Charities Services, which is the

'regulator' of charities (I don't like that term, I wish they were known as the 'enabler' instead).

Charities Services provide the following description of organisations which advance religion:

"The term "religion" includes many different faiths and belief systems (for example, Christianity, Judaism, Islam, Hinduism, and Buddhism). Generally, however, to be religious there needs to be a body of doctrines that:

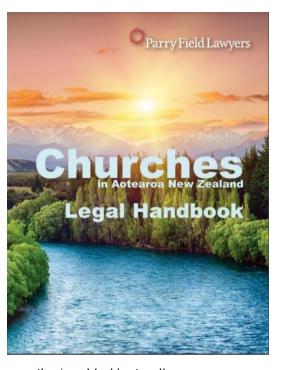
- concern the place of humankind in the universe and its relationship with the infinite
- go beyond that which can be perceived by the sense or ascertained through the scientific method
- contain canons of conduct around which adherents structure their lives."

They go on to provide that the doctrines involved and the conduct expected must be structured and serious enough to be capable of advancing religion. For example, a Jedi Society was denied charitable status (it promoted the ideology found in the Star Wars films).

Common legal structures

There are a range of legal structures that can be adopted by faith based organisations. Some of the most common include Charitable Trusts, Incorporated Societies, Unincorporated Associations, Companies, Entities created by Parliament itself or a combination of those. In our experience charitable trusts are a common entity type for a faith based organisation. Whatever the entity type, unfortunately often the rules or constitution or trust deed are not looked at for decades and often need an upgrade from when they were originally signed.

The charity will need to advance its charitable purposes. Most often the purpose concerns advancing religion, however there may also be purposes concerning relief of poverty, education or purposes beneficial to the community. Faith based organisations perform various functions within the communities that they operate. They may have associated initiatives that come under the umbrella of the main faith organisation or as a separate entity. For example, a faith based group may have itself, or have members that started, initiatives such as a preschool, counselling service, aged care, mental health services, teaching English as a second language, immigrant services, school related work, food banks and the like.



When should you seek legal input?

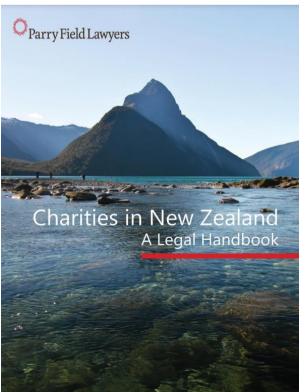
In our experience religious groups – as part of their governance tool kit – should engage with legal advice more often than they do. So, when should a religious group seek input from a lawyer?

We see that many issues get escalated to a point where legal advice is only sought after the house is on fire. In fact, if input were sought earlier the blaze might not even have started. This may sound self-serving to say, but is confirmed by experience and conversations with many others on this point. Why is that? What is the stigma around seeking legal advice? Let's consider this a bit more.

We think it might be a little like going to the dentist or a doctor – you know getting a check-up is probably a good idea, but want to avoid the cost involved and so often wait until there is a pain or problem that you really do need their help with. Another theory is that there is a myth out there that a bit more prayer is needed, a bit more asking for God's help – we can sort this issue with love and grace. We certainly won't speak against prayer, love or grace – but this attitude also could backfire when it comes to what are clearly significant issues.

The scenarios where it is almost certain early legal input would have helped include: privacy breaches, employment issues, governance issues, legal structuring for new initiatives such as setting up trusts, conflict of interest issues, fundraising from your members to support projects including how loan arrangements with members are documented, volunteer relationships, increasing donations offshore which could impact tax donee status of the entity, control by a group of related trusts/trustees, reregistering incorporated societies, review of founding documents, taking over of other groups which are winding up, health & safety breaches and public hiring of your facilities (even if they are not aligned with your beliefs). And that is just a few!

It is also worth mentioning that there are many types of specialty (an eye doctor will not be the best choice to do your foot surgery). So, on behalf of fellow lawyers in your congregations don't assume they will have expertise in governance, charity law or legal structures just because they are a lawyer, and you want to lean on them for some free advice. It puts them in an awkward position and ultimately isn't going to give the best results.



Don't forget, there is a lot of free material out there – see Appendix 2 for a list just to start. Also, we know that cost is often a barrier to seeking input – to help alleviate that concern, we offer 20-30 minute conversations at no cost, to work out if we can even help. If we cannot help, then we will aways steer you to who we think can help.

Religious groups need to engage with legal advice more than they do. Our hope is that this guide will stimulate your thinking about key issues and give permission to approach for legal input earlier, when issues can be mitigated, rather than when it is too late.

Principle 1: Bigger considerations are important

A faith based organisation is founded on a very different paradigm of thinking than other organisations, such as a company. This is a fundamental point accounted for when framing our discussion on governance for faith based organisations.

There is something much bigger involved with faith based organisations, whereby the way of operating or describing entities in the legal sense does not touch on the "spiritual" side of what faith based organisations really represents. This may be difficult to grasp, so let's consider this dynamic using a word picture:

Imagine a tree standing in a field. The leaves and branches are moving. We can talk about the tree because we can see it easily. However, that is not all that is at play. We come to realise that what is being considered is not just the tree itself but also the wind. In the same way, we cannot easily see and explain some aspects of the dynamics that are relevant when we turn to look at a faith based organisation. In this picture, the organisation is the tree and the wind represents other aspects such as faith, eternity, god and the spiritual. These are often unseen dimensions of life. A person might say "you are talking about a tree" whereas in fact we may be "talking about the wind".

We often use the English word "church" to describe certain types of faith based organisations. Legally, we might consider them to be entities that exist and are registered within our law. However, through the eyes of Christian faith the word "church" is something bigger and more profound than a registration number filed with a Government department.

In fact, the term used for church in the Bible falls on the greek word used in the New Testament of *ekklesia* which refers to "a calling together", that is people gathering to worship and serve God. Other religions have similar deeper conceptions about what is going on in the world than can be explained just with legal entities and formal documents. For example, in Hinduism there are concepts like Atman (eternal self – the self as spiritual rather than a material being). These examples show that we must delve deeper than what exists at law. This is because for faith based organisations there is a lot more going on at a spiritual level.

This first principle is simple: We cannot forget that there are bigger considerations to keep in mind. These bigger considerations are often highly relevant to legal documents containing or defining the structure and expressed purposes of such organisations.

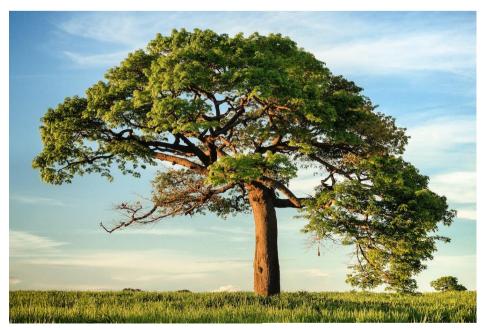


Photo by Jeremy Bishop on Unsplash

Principle 2: Understand the unique aspects of governance

Let's turn now to some of the aspects which make governance for faith based organisations a bit more unique than other forms of entity.

Purpose: The purpose of faith based organisations will likely show that they are about advancing religion. However, the issue is that sometimes such organisations get involved with activities that no longer align with their original purposes. As a result, it is often appropriate for those in governance to consider whether they are still within the remit of the original purposes or whether they need to revise those purposes (if possible) or set up another entity to perform the activities that they have since taken up.

Statements of belief: It is common for a faith based organisation to have a statement of faith or belief or core values set out in the schedule to the trust deed. This introduces an additional set of criteria which board members need to be aware of. Anyone that proposes to join the board would usually be required to confirm that they adhere to those beliefs. As such, a statement of faith may add an extra level regarding who can qualify to join the board. Further, it may be that on a yearly basis, or when requested, a board member may be asked to reaffirm or sign that they agree to the statement of faith.

Unincorporated associations: It is common for faith based organisations to have a long history. Therefore, it is also common that these organisations do not have a trust deed or governance in the same way we would today. Many entities are in fact unincorporated associations without the formality of a constitution or document setting out how they will operate. This can introduce challenges for governors today to govern in an acceptable way, such as appointing and removing people, decision making and liability. Therefore, it may be appropriate to look at the existing structure and determine whether it is the right one, if the existing structure should be amended, or if a new entity should be created or new rules adopted.

Conduct of Board members: As well as affirming a statement of faith it is likely that in the rules there may be reference to criteria to remain a trustee. While this is also common in other organisations it may be heightened in a Church organization with the ability to remove a trustee if, in the opinion of more than a certain minimum number of the other trustees, doing so is in the best interest of the Trust. In other words, it is likely that the standard expected of trustees may be different to those in a different context. Therefore, the impact of conduct will be particularly important for those on boards of faith based organisations.

Relationship to the wider group: It is common for faith based organisations to be affiliated with a wider group. For example, churches are often affiliated with a denomination (a group of churches which are like-minded and have common traditions). This affiliation can provide real benefits such as in the form of training, conferences, sourcing of content and decision making at a national level. It may also mean that the individual organisation and the governing body will relate to the wider group. This is different to a normal "independent" charity. It introduces interesting dynamics to discussions which will differ depending on the strength of the relationship. For example, some trust deeds will simply refer to assets going to the denomination on wind up. Others will have more direct relationships, particularly if the denomination holds the legal title of the land on behalf of the church. This can affect ventures that the church wants to take on, such as developing part of the site for social housing, taking on more debt to fund expansion or even selling the land. Other denominations will allow the church to vote to leave the denomination and take their assets with them. Some denominations will be very involved in the decision making process while others are not so involved. The context is critical. As such, it must be understood how the entity relates to the wider group/denomination and when approvals are needed at that level.

Relationship with international bodies: Sometimes a faith based organisation will not have a New Zealand based body which it relates to. This may be because the organisation was set up by an overseas based charity to do work in New Zealand. Consequently, the same considerations in relation to a denomination mentioned above may apply here to the overseas

entity, in that it must be fully understood how the board relates to any overseas groups. For example, trustees may need to be approved by the overseas body, big decisions may need to be brought to them for approval and they may continue to have international board members that they appoint. This raises interesting dynamics for the New Zealand entity over time, particularly if those involved locally may want to align more with local culture and trends. For example, this could relate to wanting to partner on Te Tiriti matters or other areas not familiar to the overseas based charity.

Interaction with other entities: Often a faith based group will have members that wish to do good in the local community. It is common for them to approach the charity and seek to set up a new charity that has the blessing of the original group. Sometimes the old charity itself controls these new initiatives. For example, if the trustees of the older charity itself have the right to appoint and remove the trustees of a community focussed trust then it is likely that this will count as 'control' for tax and accounting purposes, and the accounts will need to be consolidated with those of that original charity. Trustees of a faith based group should consider if this is the right solution, because it may be that these new initiatives should be given their own wings to fly independently of the original group. Accordingly, the organisation will have to be aware of accounting and taxation implications when they have control over other trusts.

"Special Character" and Governance standards: Sometimes there will be some unique considerations when it comes to this type of organisation. It must be considered whether those "called" by God are employees. Also relevant will be considerations in relation to schools that a faith based group may be associated with. With regards to governance standards there are overseas resources that may be of interest. For example, the CMA Standards Council in Australia have produced Principles and Standards. The "Nine Principles of Ministry Accountability" provide a unique framework for thinking about governance for faith based groups. Its focus is on accountability. It is helpful to look for resources that deal with faith based groups and consider what might be suitable for the particular organisation.

Back to the bigger picture: As mentioned earlier, for faith based organisations there is another factor at play: A higher power. This means that there will often be extra dimensions to decision making and process. For example, it is common for faith based boards to start meetings with prayer or a devotional reading. In addition, it is likely that all those involved will feel that the trust and entity is a vehicle to achieving a much higher calling. Therefore it is essential to understand that there is more at play that just the words in a trust deed.

We have considerable experience in dealing with faith based organisations and in our experience none of them are identical. To come full circle; it is clear that there will be unique aspects of governance for faith based organisations. Being aware of those will help – whether you are in governance or providing advice to such an organisation. Those different drivers and stakeholders will be vital when taking action and ensuring that the organisation is successful.

Principle 3: Know your duties

Sometimes those who are appointed to a charitable board are acting based on "heart" motivations or out of a sense of duty (only) and there is a misunderstanding – they may not realise there is potential liability for taking up such a position and certain duties they should know about. Unfortunately, many faith based groups perpetuate this ignorance by not providing good information onboarding processes at induction or training for new board members. This is understandable – they probably had no training either!

Let's spend a bit of time thinking about the importance of knowing what your duties are, if you are involved in governance. Many faith based groups are charitable trusts so we focus here on the Trusts Act 2019 which sets out duties of trustees. However, similar duties will apply to officers or governance of other entity types, so it is good to be familiar with these concepts.

The duties are set out in Sections 21 to 38 of the Trusts Act 2019 and are separated into **5 mandatory duties** and **10 default duties**. Mandatory duties cannot be modified or excluded by the terms of the trust. However, the default duties can be modified.

The **mandatory duties** to be performed by the trustee include that trustees must:

- 1. know the terms of the trust;
- 2. act in accordance with the terms of the trust;
- 3. act honestly and in good faith;
- 4. act for the benefit of the beneficiaries or to further the purpose of the trust; and
- 5. exercise their powers for a proper purpose.

The last one is very important for charities, as a trustee's duty should always be performed in the light of bringing about the charitable purpose of the charitable trust.

The **default duties**, that may be excluded or modified by the trust deed, are that trustees must:

- 1. exercise reasonable skill and care:
- 2. invest prudently;
- 3. not exercise trustee powers for their own benefit;
- 4. consider their exercise of power:
- 5. not bind trustees to a future exercise of discretion;
- 6. avoid conflicts of interest:
- 7. act impartially:
- 8. not profit from their position;
- 9. not act for reward; and
- 10. act unanimously.

If a trust deed is not clear on these duties then trustees could consider modifying their rules. For example, it may be appropriate to be clear that decisions do not need to be unanimous. In our view, some of these duties are expressed with private family trusts in mind, so modifying for a charitable trust context will often be important to do. We do that in our "usual" Trust Deed formats for charitable trusts (we have several versions for different situations), including a whole schedule setting out how the duties apply (or do not apply).

The Trusts Act 2019 also sets out a list of 'core documents' the trustees must keep:

- The trust deed and any other document that contains terms of the trust
- Any variations to the trust deed or the trust
- Records of the trust property that identify assets, liabilities, income and expenses

- Any records of trustee decisions
- Any written contracts entered into during the trusteeship
- Any accounting records and financial statements
- Documents of appointment, removal and discharge of trustees
- Any letter or memorandum of wishes from the settlor
- Any other documents necessary for the administration of the trust
- Any documents referred to that were kept by a former trustee

While all trustees must have a copy of the trust deeds and its variations, the core documents may be held by one trustee on behalf of all of them. The documents should be made available to the other trustees upon request.

The Trusts Act applies to charitable trusts and, in turn, its trustees are bound by the mandatory and default duties set out in the Act. This will impact trustees of charitable trusts as it imposes more onerous duties on trustees, increases their responsibilities, while also providing more guidance as to their obligations. The one duty that will not impact trustees of charitable trusts is provided for by Sections 51 to 55 of the Trusts Act 2019. This is the duty of trustees to disclose information to the beneficiaries which does not apply to charitable trusts or its trustees.

An opportunity?

These duties are relatively new. The opportunity is for trustees to revisit the terms of their trust deed to determine what duties must be complied with and what duties may be excluded or modified. For example, the decision making duty should be varied to ensure decisions made by the charitable trust can be decided by a majority. The trustees should make sure they hold all the core documents required by the Act.

Some entities are Incorporated Societies rather than trusts - For another lens, the new Incorporated Societies Act 2022 puts into legislation duties for the officers of those entities that already existed at common law. These duties are owed to the society, not its members, and in short include the duty:

- to act in good faith and in the best interests of the society;
- to exercise powers for a proper purpose;
- to comply with the new Act and the society's constitution;
- not to create substantial risk of serious loss to creditors; and
- not to agree to the society incurring obligations that it cannot perform.

For any type of entity, it is also advisable to consider taking out insurance for officers.

Method of appointing Board members

Here is a slight diversion but one worth taking – how will your organisation appoint new people? Different organisations have different approaches to governance and the appointment of those in charge. There are different structures that can be used to operate a faith based organisation. Appointing the right people to govern such structures is very important. Let's consider some mechanisms for how appointments can be done. Some are more democratic while others are more autocratic – there is no "right' way here, it depends on each group. One way to describe the options available is to consider a **Simple Appointment Model** and an **Approval Appointment Model**.

Simple Model: Where the existing group of officers (e.g. trustees of a trust) have the power to appoint replacements, with reference to no one else. This is quite common, especially in smaller trusts that have a narrower stakeholder base. In other words, this may not suit a faith based organisation, where members might want a bit more democracy. However it may suit a special purpose trust raising funds for a cause.

This is often simpler to understand and administer. If the trustees are also the equivalent of elders (or whatever the leadership team members are called) then there is no doubt as to who is in charge, no matter what the issue is. It may be that trustees and elders are different groups. The simple model may create a risk with lack of accountability to other stakeholders, especially after a 'generation' or two of trustees has come and gone. Also, it may result in appointments that are not entirely suitable for the wide range of skills required, or lead to lack of diversity if people select others like themselves. For a paper on diversity, have a read of this.

Approval Model: This is where the officers may have the right to nominate replacements or additional officers, but another group has the power of veto, or that other group has the sole right to such appointments. Some organisations have a combination of these e.g. where the other group has the right to appoint some, but not all the officers. This flexibility is often seen in trusts. For example, the trustees of a trust (which, say, owns the assets) may be appointed (and removed) by an eldership. These elders are a group which administer the spiritual life of the group, and who are elected or appointed by the congregation by a process that may be established in a separate document that is outside the trust altogether.

This approach deals with the weaknesses of the simple model by ensuring continuity and alignment with the faith based organisation's vision and purposes. It also allows appointments that focus on needed skill sets. It also allows some more control and for the whole faith based organisation to feel part of the initiative and thus gives the necessary confidence to invest more into it.

However, it does raise issues of risk for the trustees, who after all wear the legal liability of the activities of the trust. An overbearing appointer could influence decision making, to the legal detriment of the trustees. A clear balance of roles and expectations is always needed.

Principle 4: Implement best practise governance

Following on from the last principle we can also recommend following best practise for governance – this should apply to charities as much as they do to other organisations.

Preparing this document has given us cause to reflect on some of the key roles for Boards and individuals who are on them. We think best practise governance involves the following:

- be clear on your purpose and articulate it well;
- set strategy and be forward looking to achieve the purpose;
- act in the best interest of the entity (not your personal interest);
- read your rules and understand what they say;
- learn about Te Tiriti and develop your relationships with Māori;
- hire the right people or get the right volunteers to implement the strategy;
- be aware of risks and manage them in fact, are they an opportunity?;
- be transparent as Board report on how things are going to stakeholders;
- check the financials;
- be clear about roles of those on the Board;
- ask hard questions don't just agree with what others say;
- meet regularly;
- work as a team and embrace collective responsibility;
- deal with conflicts by disclosing them and abstaining if needed;
- work continuously on Board culture;
- governance is a learning journey upskill always ...;
- the Chair should provide an environment where it is OK to disagree;
- remember you are there to govern (high level), not to manage (detail);
- adopt policies and procedures to help you run smoothly such as a board charter; and
- think about succession bring new people on while others finish up.

The <u>Institute of Directors in New Zealand</u> have a guide which it is worth checking out and they frame governance as "four pillars" which are:

The first pillar - Determining purpose

The second pillar - An effective governance culture

The third pillar - Holding to account

The fourth pillar - Effective compliance

Principle 5: Run great meetings

The following information sets out some principles on how to implement good governance in your meetings to ensure your leadership meeting/board is most effective. Whether this applies to your situation will depend on the size of the organisation.

1. Govern: don't manage: The Board should not focus on operational issues. You are there to set strategy and consider the future and what key risks are today and what is coming.

Do: Discuss the strategic plan for the next 5 years.

Don't: Discuss saving \$7 per month by purchasing paper in bulk.

(The larger your organisation, the more important and practical this advice becomes).

2. Have clear agendas: Don't let meetings turn into a conversation that starts "what are we talking about again"? Have a clear defined standing agenda that includes the key points that need to be addressed.

Do: Circulate the agenda in advance along with any relevant pre-reading.

<u>Don't:</u> Show up late and try to remember what was discussed last time, with no agenda to guide the meeting.

3. Board Charters: For larger organisations this can be used to provide additional protocols not covered in a trust deed or constitution e.g. set out roles, relationships, how decisions are made, procedures, inductions, committees.

Do: Consider having a board charter and clearly set guidance out.

<u>Don't:</u> Rely on agreed protocols buried in old meeting minutes. There should be clear thinking and strategy behind what you are doing.

4. Know your purpose: It is surprising how many trustees/committee members are unclear on the actual purpose and have never read the trust deed/society's rules to see the original purposes.

<u>Do:</u> Be clear on what the purpose is and let it guide decisions.

Don't: Put the trust deed/rules in a drawer and not look at it for 10 years.

5. Know the purpose behind the purpose: Think about and understand how the day to day and month to month work is of value. In many cases there are deep needs which are being met. Do: Know your 'why'. Refresh these in reflection times at the commencement of meetings.

<u>Don't:</u> Forget the real reason behind the activity and work being done. The Board should look beyond the day to day concerns.

6. Plan ahead: Think long term, not short term – discuss finances, properties, succession for your board, strategy, growth...

Do: Think about what the landscape will be like in 5 years and how to prepare.

Don't: Say "We are doing nicely thank you!" or "It's too hard to know where things are heading."

7. Trust Board size: We think the optimum size is 4 to 6 trustees/committee members. Many trust boards/management committees are more, but once you get above 8 the opportunity for participation drops. This results in a drop of enjoyment (less sense of contribution) and also reduces the quality of decision making because discussion is more limited.

Do: Keep boards efficient by not growing them too large.

<u>Don't:</u> Think bigger is better – If too big, there is a risk of the board becoming ceremonial whereas smaller boards are often more functional.

8. Increasing need for professionalism as a trustee/committee member: There is a growing need to create a culture of continuous improvement or learning within the governance role itself. Have a view that you can never stop learning. Governance is a high calling.

<u>Do:</u> Trustees ought to be encouraged to read material that takes them a bit further in their journey of understanding what it is to a trustee/committee member and how to contribute. <u>Don't:</u> Just wing it.

9. Who should be on a trust board? In a small group this may be a luxury, but the ideal answer is someone who has both a strong belief in the vision and purpose of the entity as well as a particular skill set that the group most needs.

<u>Do:</u> Consider skill sets around tangible matters e.g. finances, property matters, operational issues but also the soft issues – the ability to think strategically, a high EQ and skills in team building.

Don't: Choose whoever puts their hand up.

10. The right Chair? Good outcomes are largely the result of effective meetings and effective meetings are not possible if the Chair is not suited to the task. A good Chair creates an environment of respect, fair opportunity to speak, but without restricting candour. He/she ensures discussions do not go on any longer than necessary and a clear conclusion is reached. Also, if the entity is large enough to have employed staff then the relationship between the Chair and the Chief Executive is a critical one.

<u>Do:</u> Have those awkward conversations to ensure that the person most suitable to facilitate good meetings is the Chair.

<u>Don't:</u> Just choose the most popular or dominant person, or the biggest donor!

Principle 6: Don't forget the Finances

Finances and Financial Reporting

All registered charities need to submit annual financial reporting to Charities Services. You will need to make sure that good records are kept of all your financial matters. You will need to be able to calculate the income, expenses and GST liability of your entity, and enable IRD to confirm your accounts if required.

You must keep records of the following for seven years, even if you stop operating:

- Receipt and payment account books.
- Bank statements.
- Invoices (including GST tax invoices).
- · Receipts.
- Any other necessary documents to confirm entries in your accounts.
- Stocktake figures for the end of the financial year.
- Wage records for all employees, including KiwiSaver records.
- Interest and dividend payment records.
- Records of donations received and how you have used those funds.

Annual returns and Auditing

A charity will be required to submit annual returns that vary in requirements depending on the tier of charity.

This varies as follows:

- Tier 1: Over \$30 million expenditure;
- Tier 2: Under \$30 million expenditure:
- Tier 3: Under \$2 million annual expenses; or
- Tier 4: Under \$140,000 annual operating payments.

Regarding the auditing of accounts, if the total operating expenditure for the last two accounting periods was:

- over \$500,000 financial statements must be either audited or reviewed by a qualified auditor; or
- over \$1.1 million financial statements must be audited by a qualified auditor.

Expenses are considered to be part of the organisation's day-to-day activities. This may include expenses such as petrol, insurance, legal fees, office supplies, and salaries and wages. They do not include capital expenses, which may add value to an existing fixed asset, or the repayment of debts. Some examples include land, buildings, computers and furniture.

Principle 7: Add value

Value the contribution you bring to your appointment to a board. You represent a unique voice and if you were not at the table, something would be missing. This also means you should be willing to ask questions and make sure your perspective is heard.

Let's expand a bit more on that with some other thoughts - we recently recorded a series of 13 short conversations with very experienced directors who we met on the Institute of Directors' "Advanced Directors' Course". The podcast is called "Board Matters" and is in podcasting apps or more info is here. Listening back to all of the episodes there were some overarching themes that united most of these conversations:



- 1. Continual Learning: Do not allow yourself to become stagnant directors who approach their role seriously are always looking for chances to learn and realise that they have a use by date unless they seek out new learning opportunities.
- 2. Curiosity: An advanced director has an attitude of curiosity about the world and the role they can play in it. This spills over into their positions on a board where they want to always be growing. They continue to ask questions and are curious about everything.
- 3. The role of Te Ao Māori: There is value in exploring what role indigenous practises and knowledge can input to us as Boards. This is not something to be done in a tokenistic way but instead involves a commitment to really diving deeper into what the Te Ao Māori paradigm of thinking means.
- **4. Future focus:** Long term thinking is necessary what will our organisation look like beyond this year and what about in 50 or 100 years? We need to move away from focussing as a board on the past and what just happened, and instead look at being proactive and forward looking to the future. The future is about the unknown which ties us back to continually learning from others who are thinking about the future and what will impact our organisations.
- **5. Diversity:** We need more people on our Boards from different backgrounds not just to tick boxes, but because it helps us to understand our stakeholders better. Also, diversity needs to encompass skills as well as ethnic or gender differences.
- **6. Be open to change:** You have to be willing to be flexible and change based on the information you have which might mean you head in a direction you did not expect. A good Director will be creatively disruptive in approaching their board positions.
- 7. Serving: Directors should be willing to acknowledge that they need to move on and not simply stay for many years in a role when someone else could step in and bring new energy. This comes back to why we are there if we see ourselves as servants of our community and doing what is best for the organisation then this will affect our view of the roles we take on.

Some of these points you may have considered but others may be new – of the seven which represent an area, where could you grow in understanding? What might a refreshed attitude which views your life as a continual learning journey mean for your context?

Appendix 1: "Employed" or "Called"?

Do Call Agreements and Volunteer Working Arrangements Automatically Prevent Employment Status Being Confirmed in Religious Settings?

Historically, church ministers have often been provided with call agreements, rather than employment agreements. Similarly, many churches rely on the use of volunteers on a day-to-day basis to work in a variety of different areas and either use a formal volunteer agreement or have verbal agreements with the individuals concerned. However, while many consider that a historic legal precedent exists that ensures persons in such roles will be automatically recognised as religious volunteers and therefore cannot legally be recognised as employees, the mere existence of a call or volunteer agreement between a church and an individual will not necessarily preclude an individual or group from arguing or even establishing that they should be legally protected by employment law.

More recently, it has become clear in New Zealand that the Courts are seriously willing to consider whether ministers and volunteers in certain situations could be recognised as employees.

For example, in the 2022 case of *Courage v Attorney-General Sued (On Behalf of the Ministry of Business, Innovation and Employment, Labour Inspectorate*) the Employment Court found that while the religious context of a relationship is relevant, it is not determinative, and a presumption against the existence of an employment relationship does not exist in relation to religious individuals carrying out the duties of the Church. In another recent case from 2017, *Below v The Salvation Army New Zealand Trust*, the Employment Court, in the context of a religious volunteer working relationship stated there was no presumption operating in New Zealand to restrict classes of workers from employment protection.

In both cases mentioned above, the Employment Court made it clear that automatic legal protection for religious institutions does not exist when it comes to assessing the nature of a working relationships with ministers and volunteers. Rather, the Courts will first look at *the true nature of the relationship* and subsequently apply a number of legal tests to determine whether the workers are actually employees. For example, the Courts will consider:

- 1. the amount of control exercised over an employee (the greater the control exercised over an individual, the more likely that person is an employee);
- 2. whether the worker is "part and parcel" or fundamental to the organisation;
- 3. in the event a worker was paid, how the worker was paid and the reason/intention behind payment; and
- 4. other relevant factors relating to assisting the court to understand the true nature of the working relationship.

Consequently, while call and volunteer working agreements can be utilised by churches, we suggest that at a minimum, organisations who use such agreements, ensure they are aware of the relevant legal risks, including the possibility of their workers being recognised as employees, and consider getting advice on how the relationship will actually operate in practice and whether that will be more consistent with an employment relationship or not.

Note: This content has been provided by <u>Mike Henderson-Rauter</u> our employment specialist at Parry Field Lawyers.

Appendix 2: Other Resources on Governance

Board Matters podcast from IOD hosted by Steven Moe

https://www.iod.org.nz/news/articles/board-matters-podcast/#

Institute of Directors of New Zealand NFP hub - https://www.iod.org.nz/nfp/#

Lots of resources on governance from <u>Community</u> <u>Governance NZ</u> including <u>this resource</u> with sample agendas, financial statements and more

A helpful overview of <u>Corporate Governance</u> Principles from the UK

Good tips from Charities Services for new Officers of a charity

https://www.charities.govt.nz/assets/Congratulationsyou-are-the-officer-of-a-registered-charity_updatedjuly-21.pdf —

Nine steps to effective governance from Sport NZ:

https://sportnz.org.nz/sector-guidance/nine-steps-to-effective-governance/



https://www.iod.org.nz/resources-and-insights/guides-and-resources/board-charter-sample/#

Charities Handbook from Charities Services

https://www.charities.govt.nz/assets/Uploads/Resources/Charity-Handbook_16-July-2021.pdf

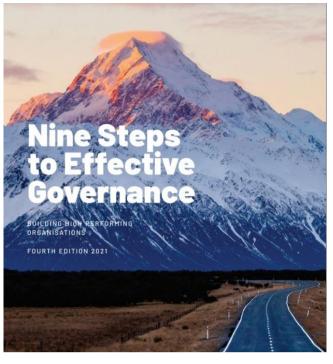
NZ Navigator information assessment https://nznavigator.org.nz/

Community Net Aotearoa resources https://community.net.nz/

Community Networks Aotearoa – Tick for Governance online course https://www.communitynetworksaotearoa.org.nz/tick-for-governance

Governance often comes up on Seeds Podcast now with 330+ conversations www.theseeds.nz





Appendix 3: 'Not for Profit' or 'For Purpose': Reflections... by way of Star Trek



Sometimes we need to reinvent. I think one thing that might need some reinvention is the ways we describe sectors we care about – how we frame them. This is because words matter. They convey underlying assumptions. For too long we have used the term "not for profit" sector, which negatively frames it. Let's face it – sometimes it is easy to get settled with what we know.

I want to explain this in a meandering way by offering a short diversion into science fiction on TV.

Growing up in the 1980s the reruns were what we watched after school – Hogan's Heroes, I Dream of Genie and one of my favourites – Star Trek. In an era today of digital overload and a firehose of content on every device, this was a time of two channels only – TV3 only launched in November 1989. Yes, just two channels. A third channel was big news ...

I really loved Star Trek because it was fun, had adventures and a surprising amount of humour. It was of its era in terms of hand painted scenery but you could stretch your imagination to overlook that. There were also attitudes of its time (although in the cold war, it had a Russian officer and had the first interacial kiss on television too). I've always been happy with it because it evokes a time from when I was a child. It's iconic. Could it ever be improved? Change is bad... and yet ... the reminder was there in that show that we need to 'boldly go where no one has gone before'.

I recently saw what Star Trek could really be in "<u>Star Trek: Strange New Worlds</u>" – it's currently online for free on TVNZ+. This new show does what the original intended but seems to be a whole lot better – original ideas, movie quality effects and a tone that is quite different – that includes the captain having a kitchen in his room where he invites the crew, cooks for them and gets to know them. It has crew members sacrificing themselves to save others. Ethical dilemmas like a doctor who cannot save his daughter who is dying of cancer so keeps her permanently in a transporter beam buffer – raising interesting questions with a human lens. It builds on the original Star Trek but also has a very different vibe to the 1960s show.

Anyway, this got me thinking about a sector I care a lot about.

Just like the original Star Trek I've been happy with the term "Not for profit" and used it myself, because it is a label that is understood. But should we settle for that just because it's what we've used in the past? Can we ask a few hard questions? Let's break it down – why do we:

- Start the description with a negative word "not" we don't describe other important things in our life by saying what they are not ("Are you enjoying that 'Not coffee'"?);
- Frame it by reference to "for profit"? By doing so we adopt the paradigm of thinking
 that we centre what we do around whether or not we make profit as if that is the
 more important thing;
- We miss out the heart of the sector which is that we often act for reasons that are far higher and more noble and worthy than "profit".

Like the original Star Trek we could be content and think our terminology cannot change or be improved – but it can. Just like this show is better, we can change and improve too. What if we started consciously talking about the "For purpose" sector and labelling reports we are involved on with the term "For purpose sector report" instead?

It's a simple step but I think this would focus us in on the fact that we are defined by what we are – rather than what we are not. Would you be willing to join this movement?

This would also allow us to get beyond the binary thinking of either you are a charity which is "Not for profit" (doing good) or you are a business "For profit" (focussed on shareholder returns). You can do both. And I don't mean profit is bad – it is a measure of sustainability, and we need to have a new conception that it is possible to be both "for profit" and "for purpose".

This phrasing of "For purpose" can encompass a far wider group than just charitable entities. So that is my challenge if you have read this far. Embrace new ways. Let's start to 'Boldly go where no one has gone before' and really think deeply about the terms we use, and what they are really saying. Let's start describing what we do as being part of the 'for purpose' sector.

That is all. Let me know what you think?

Note: if you want more on this, was recently on a panel at the Fundraising Institute of New Zealand conference and mentioned this topic and others as well, the audio is on seeds podcast as episode 322 <u>here</u>.

Appendix 4: Who has 'Control'?

Charitable trusts are often doing truly amazing front-line work with people out in the community who really need different types of support. They are wide-ranging from helping children, women, the poor, mentally challenged and those with drug or other addictions (to name just a few). Sometimes those trusts are completely independent and separate to the originating entity. Others advance similar purposes to the entity itself or work in the same geographic area. Sometimes they may even generate income which goes back to the entity (e.g. through day care centres or cafes). They may also provide in the governing documents that the original group itself (usually through its elders) has the ability to appoint or remove trustees of the charitable trust.

In all of this, the issue of control becomes very relevant as it may determine what level of reporting the charity has to comply with. If there is a situation of control then it may be that financial accounts consolidation is required by the two related entities. This will then trigger it qualifying for a different set of reporting requirements if it crosses over into a higher threshold of income. In this chapter we will look at what the rules are, what the guidelines tell us and then offer some practical examples of a few different scenarios and how they might be treated.

What are the Accounting Standards that Apply?

Tier 1	Tier 2	Tier 3	Tier 4
Full standards	Reduced Disclosure	Simple Format Report	Simple Format Report
	Regime	– ACCRUAL	– CASH
Over \$30 million	Under \$30 million	Under \$2 million	Under \$140,000
annual expenses; or	annual expenses	annual expenses	annual operating
(below)	-	·	payments
Has public	Without public	Without public	Without public
accountability	accountability	accountability	accountability

One of the points at which the differences in the tiers becomes really critical is the distinction between tier 2 and 3. If an organisation has annual expenses of under \$2 million, but is also required to report on other entities that it controls that could lift its totals to above \$2 million. That would result in higher compliance costs and reporting being required.

Let's look at that situation further. Charities Services provide this guidance (emphasis added):

"If a tier 1, tier 2 or tier 3 registered charity has <u>control relationships</u> with other organisations, these organisations are considered part of the charity's reporting entity. Charities in this situation will need to include information about these organisations in their performance reports by providing consolidated financial statements and submitting these consolidated financial statements to charities services together with their annual returns."

What are "control relationships"?

This is discussed in the various standards issued by the New Zealand Accounting Standards Board (NZASB) under the Financial Reporting Act 2013.

While we have not gone into them in detail above (because they echo much of what follows in this part) there are two other documents that should be on your radar when researching the regime that applies in this area.

IPSAS 6 - Consolidated and Separate Financial Statements

Paragraph 39 states: "The definition of control under this standard requires, subject to two limited exceptions, that there be both a <u>power element</u> and a <u>benefit element</u>...".

The paragraph goes on to note that there is a rebuttable presumption of control where there is the following power:

"A unilateral power to appoint or remove a majority of the members of the governing body of an entity."

Based purely on this if a founding entity has the power to appoint the majority of trustees it looks like there could be a strong argument that there was control. Even if there is a power element that is proven can it be said that the trust provides a benefit to the original entity? This will likely come back to the purposes of the trust and how it fits within the scheme of the ministries. Paragraph A31 of the guidance notes:

"It is common for special entities such as trusts to be established to provide certain services to support the operating objectives of another entity. In such circumstances, a controlling entity may benefit from complementary activities".

Is the trust considered another arm of the original ministry itself that is used to reach out to the community or is it considered to be distinct and separate? This will need to be analysed in each situation to determine if there is some benefit to the founding entity or not.

The standard draws out another dimension as it specifically talks about trusts and raises the idea of a fiduciary relationship. It states:

"In the case of trusts, careful consideration is required to determine whether the relationship between an entity and a trust is such that the entity has control over the trust. If the entity's only relationship with the trust is as a trustee of the trust, the entity is unlikely to have control over the trust because its relationship with the trust is likely to represent a <u>fiduciary relationship</u> rather than an ownership relationship (refer to paragraph A11)."

Another characteristic which may influence the final assessment is:

"Where the entity is a beneficiary of the trust and has the ability to direct/determine the operating and financing policies of the trust (or those policies have been irreversibly predetermined), for the benefit of the entity, as a trustee of the trust or by way of an autopilot mechanism."

It is easy to imagine the scenario where a trust does benefit the founding entity along the lines of that description with policies irreversibly predetermined and so there could be control.

The circumstances and overall context will need to be examined to determine whether there is actually control or not. For example, what happens on a winding up of the trust – do the assets go back to the founding entity (or could they)? That could impact the analysis as well. The main point to make is that if there is control and a benefit to the founding entity then this could mean that consolidated reporting in accounts will be required. Knowingly failing to report according to the financial standards can also result in a maximum \$40,000 fine.

What Does Charities Services Have to Say?

In the guidance issued by Charities Services there is some commentary on the issue of what it considers control to be:

"Control for financial reporting purposes is the power to govern the financial and operating policies of another organisation in order to benefit from its activities. There must generally be both power and benefit for a control relationship to exist. The benefits can be both financial and non-financial in nature."

It goes on to specify the following as indicators of power and benefits: *Indicators of power:*

- Ability to veto, overrule or modify decisions of organisation's governing group.
- Appoint or remove members from the organisation's governing group.
- Set or modify policy about how revenue is raised or how money is spent by the organisation.
- Close or wind up the organisation.

Indicators of benefit:

- Receiving all or a portion of the organisation's profits/surplus, or even being responsible for the organisation's losses (negative benefit).
- The organisation provides goods or services which contribute to the charity's objectives.

As you can expect its conclusion is tied in with how difficult a judgement call can often be:

"Determining whether charities have this control relationship can be complex. It involves an exercise of judgement, after considering the definition of control and the nature of the relationships between the organisations concerned. Control of an organisation can be attained in a variety of ways, and the underlying circumstances will vary."

Three Scenarios

The following hypothetical scenarios seek to illustrate the above concepts. Every situation will be different so individual circumstances will need to be considered. The illustrations will also demonstrate the different models which can be adopted.

Scenario 1: Full control

Elders appoint or remove all trustees of the charitable trust. This ensures that the trust continues in the direction that the originating entity intends. The trust performs a role which aligns very closely with the mission (advancing religion) and operates out of the same facilities. The senior leader of the originating entity is also the Chair of the trust and most of the trustees are elders of the religious group or at least attend services there.

Analysis: In this situation there are clear indications that the original entity is actually in control of the trust. While the use of the same facilities is probably not so important it is a symptom of the other clues here – the ability to appoint and remove trustees, the blurring of the leadership of the trust and the original entity, the purposes basically being the same. It seems very likely that this would result in a need for consolidation of the accounts.

Scenario 2: Some control

Elders appoint 2 of the 5 trustee positions of the charitable trust. While it operates in the same geographic area and the founding entity refers people in need to the trust, they are focussing on different purposes. The Chair of the trust is appointed by the other trustees and currently that person attends a different religious group.

Analysis: This is more of a 'grey' area, which is where reality often sits, i.e. between the two extremes - above and below. In this situation there is still some involvement by the founding entity in the trust and yet it also has moved to be more independent. To provide a conclusion we probably need additional information (for example whether the founding entity receives any benefit from the trust). However based on this factual situation it looks like the founding entity does not control the trust so there will not be a need to consolidate the accounts.

Scenario 3: Little control

The founding entity has no control over appointment or removal of trustees. The trust purposes (advancing education for disadvantaged children) do not align with those of the original group. The trust has spread beyond the original boundaries of the geographic area of the founding entity and now works throughout New Zealand. All the trustees involved come from different areas and none attend the original group's services.

Analysis: In this situation there is clearly no control by the founding over the trust. While it may have its origins in that one place it has moved on from those origins and now operates independently so there is no real question of needing to consolidate accounts in this situation.

Appendix 5: The Apple Tree (a short story)

Part I: Spring

I remember the small boy named John who used to visit me in the summer. He planted me here one day when he came with his Grandfather. They were exploring and ended up in this small valley so far out of the way. I overheard John's Grandfather say that he had come to this same spot with his own Grandfather many years before.

I was planted by them beside this slow-moving stream that drifts lazily by, tossing light back up into my branches like confetti. I've long ago given up trying to work out what there might be to celebrate. The stream itself babbles constantly but cannot hold much of a conversation, speaking instead over and over of rocks and sand, fish, and frogs, of eddies and flows. However, I am grateful for the stream for my roots found it long ago and much of the surrounding land is parched in summer. If I had not been laid down so carefully to grow on its banks I might have withered long ago.

"Let's see what happens", said John's Grandfather slowly, and through the soil that they placed on me I heard their footsteps retreating.

Part II: Summer

I cannot tell you much about the next few years as I emerged from seed to leaf to small tree. John returned during the summer and pruned me as I grew larger. He would often just sit there beside me or lean against me as I grew. Only a few times did his Grandfather join him and I watched as he grew older more quickly than John and I grew up. They had long talks there, sitting beneath me, and I listened in to each one. They talked of the past, the present, the future. I recall the final time I saw John's Grandfather as he struggled up, leaning on a walking stick, after sitting down a last time under my shade. When John came the next summer, he was even more reflective than he had been on earlier visits and sat there, just watching the water flow by. He was thinking, throwing small stones, and listening to their sound. Being still and silent.

The last time John came he was no longer a boy. I was proud because I had started to produce some apples and I saw him grab one and eat it. Then I noticed that he had in his hands an axe and I shivered as he drew even closer and raised it. He used it to hack at me and after several deep cuts he took off the branch that was growing out and away from the stream. He had shifted my angles, and this left me only to droop out over the water. I felt like he had cut off an arm and I resented it. The apples that had been on the branch lay scattered on the ground. Even then, I knew that this was going to determine my destiny in some way.

John cut away at the branch lying there, unattached, and yet so intimately connected to me, until he had fashioned the straightest part into a walking stick. Was that all I was useful for?I felt a great sense of betrayal. Yet before he left, he stood up before me and the wind went quiet, the birds in my branches stopped singing and the sun shone brighter. All he said was, "I take a piece of you to guide me". He addressed me so formally that despite my indignity, I bowed to him, as best I could. Then he was gone, to live his life, leaving me alone.

Part III: Autumn

As time went by the seasons were my only companions. They stayed long enough to feel comfortable with each other, not like the small birds who flew in and out so quickly that I couldn't even focus on them. In winter the snow that fell chilled me deeply but the serene silence that resulted was worth it. Spring saw me grow again and push out new blossoms, each one representing a possible future. In summer, my apples grew and grew larger in the sun. I was proud of them and as the days grew shorter, they began to fall from me.

Autumn is when I was most upset, for by taking part of me away, John had left only one place for the apples I produced to fall. The stream gratefully received each of them making a sound as they slipped into the water like divers. All I could do was watch them drift away downstream and around the curve. It made me sad to see them leave.

At that time of year, I resented John greatly, for though he had given me life and looked after me he had also destroyed my chances for a friend since no tree could grow there with me. All those possible companions were swept downstream to nothingness. I kept asking myself why this had happened to me, the passing of the years did not help and I found myself thinking on it more and more. I felt like my life was futile for why I had been given such potential and yet it was left so wasted. My only comfort became those little birds that I envied for their ability to fly here and there without being rooted in one place. Their nests in my arms and long fingers were at least the source of much new life, unlike me.

Part IV: Winter

The years rolled by and each year my resentment grew with my height. My bark had become knobbled and rough. I was old now. Yet still I produced fruit each season, hoping that one day they might land beside me and grow there. I towered high above the stream and yet my wish was not granted. The apples dropped each time into the water to float away. I could feel within myself a coldness and the dark began to take over as I questioned all I stood for and reflected often on how I had achieved nothing.

Then one day an old man came walking into the valley with a small girl. Something stirred in me as they drew near. A memory of long ago. It had been several decades since I had last seen a person in these parts. This man reminded me of John's Grandfather for he walked slowly, yet purposefully. They sat under my branches with their backs against my trunk and watched the water. I listened to them talk of the past, the present, the future.

Then the little girl asked, "Is this really the source of them all, Grandfather?"

The Grandfather nodded. "Yes", he replied, "And the thing is that this old tree probably doesn't even know". He smiled wistfully.

"What do you mean?" asked the little girl. I too leaned in closer, listening hard.

"Well, look at the bend over there", he said. "You see, this tree has no way of looking beyond this valley, seeing past its own limited view. It has no way of knowing that for miles and miles down from here the stream is lined with apple trees and that they all have come from this one source. For years, the tree has been faithfully dropping its apples into the stream and the water has washed them up to places far beyond the realm of what this tree could have ever thought possible."

They were quiet then. I was too as I reflected on what was said. This brief conversation had opened a new perspective and healed something within.

They had brought a lunch with them and when they were done the small girl dug two holes along the bank, one upstream from me and one a little way down. I saw her place something in them and cover them up. Then she came back to sit beside her Grandfather, who said slowly, "Let's see what happens".

As they got up to leave, I saw the old man struggle to stand, and the girl reached out to help. She handed him something and I recognised the walking stick then. I made my leaves move in the wind and bent closer as the years of resentment fell away. I smiled down at John and he also looked up at me and tipped his hat, then he took his granddaughter's hand in his and I watched them walk away.

Braided River Reflection

Braided rivers in New Zealand are unique as they change often, moving along in the same general direction, but never ever staying exactly the same. In governance, trying to plan every aspect of your organisation means you'll likely miss out. Move in the same direction but be open to change as well. Have a willingness to really see new opportunities and also let directions shift, like a braided river, and go with where the spirit guides – following where the water of new opportunities is flowing.

